



Nexus Exhibits is seeking a highly successful full time Sales Account Representative in the Edmonton Area.

This will be a work from home position to start, with meetings at clients locations. All training will be done in Calgary.

We are a creative, innovative, and energetic team looking to find a key contributor to our exciting, growing organization.

What separate us from our competitors?

- Our innovative products
- In-depth training
- Wide-ranging service offerings
- A global network of partners.

If you are passionate about Tradeshows, Design or Marketing then we want YOU!

What you need for this position:

- Marketing, advertising, communications or trade show experience
- Manage accounts with time sensitive deadlines
- An expert at time management
- Communication and presentation skills
- A proven track record of business to business sales
- Prospecting and lead generating capabilities

What you'll be doing:

- Build and maintain current client relationships
- Manage client's projects and work effectively with our support team
- Prospect for and gain new business

What's in it for you:

- Competitive base salary plus commissions (no cap)
- Great benefits: group insurance; life insurance, long term disability income replacement plan; health & dental
- Mobile phone and laptop
- Work in a creative, fun and fast-paced environment

We believe in teamwork, having fun and achieving success. Be a part of our winning team in Calgary, Alberta by joining us. Visit our career opportunities at: www.nexusexhibits.com and apply today at careers@nexusexhibits.com